



October 19, 2022

Dear Directors of the ADAMHS Board of Cuyahoga County:

The pandemic has raised awareness of mental health and substance use issues and with this awareness comes an increased need for services, education and understanding. The ADAMHS Board has made a commitment to make culturally specific prevention, crisis, treatment, and recovery support services available to the residents of Cuyahoga County. We are also collaborating with providers and partners to attract and retain motivated, diverse and skilled professionals to staff our system. The next page of this book illustrates demographics across our provider network including clients and staff compared to Cuyahoga County census data.

This first working draft of the CY23 funding recommendations has taken the increased need for services, the increased cost of care and the impact on the behavioral health workforce, into consideration. It is being submitted as a proposal, so that you can have time to review the recommendations and have your questions answered in two other Board Meetings before its passage during our November 16, 2022 General Meeting.

This binder contains a summary of the ADAMHS Board's entire operational budget and projected revenues. The *Provider Information* section is arranged in alphabetical order by provider name and details the recommended funding levels, program descriptions, statistics that we collected from the first six months of CY22 and all of 2021, as well as a new page focusing on diversity.

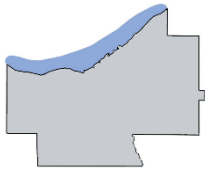
When additional County, State and/or Federal funding is received, including grants, the ADAMHS Board will issue RFPs and/or select providers for targeted programs and/or services.

Thank you for your time and continued dedication and commitment to our Board and the community.

Sincerely,

Scott S. Osiecki
Chief Executive Officer

Focus on Diversity: ADAMHS Board Provider Network

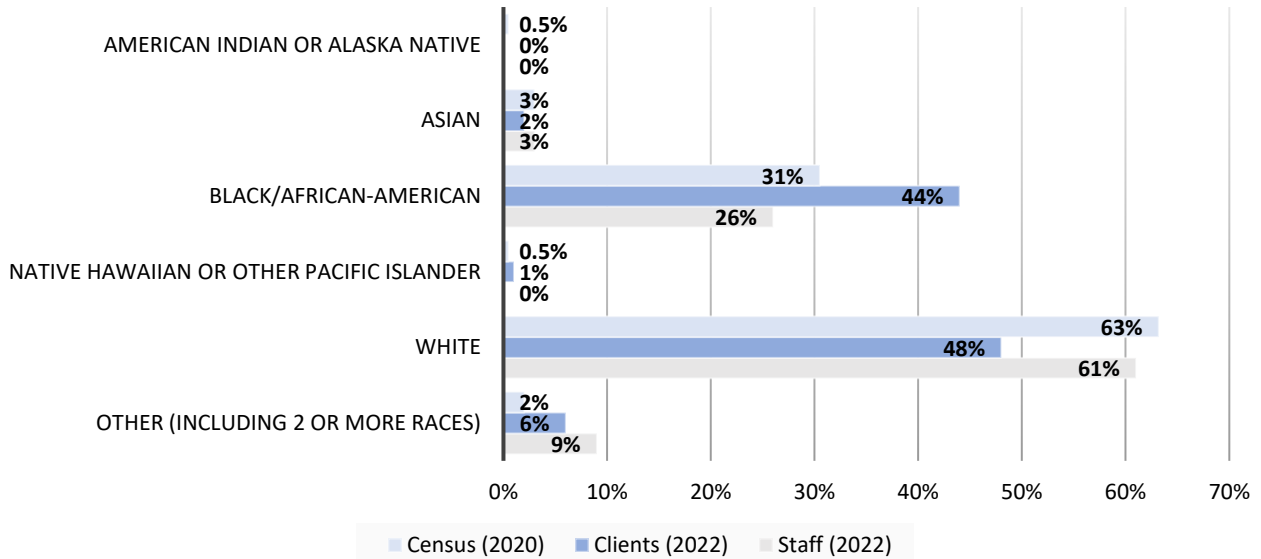


ADAMHS Board Diversity, Equity and Inclusion Vision

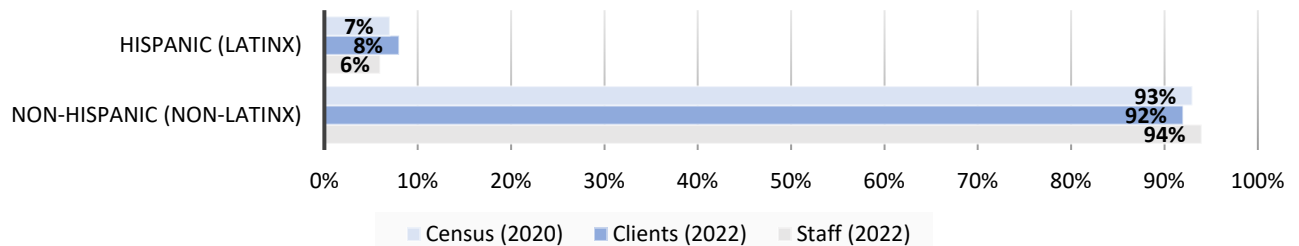
An inclusive mental health, addiction and recovery services network that ensures the highest quality of person-centered and culturally responsive care.

The Alcohol, Drug Addiction and Mental Health Services (ADAMHS) Board of Cuyahoga County serves 175,000+ clients per year, through a network of 70+ provider agencies that employ almost 20,000 individuals. The data snapshot below shows an estimate of the demographics of clients and staff within the network, compared to Cuyahoga County census data. Charts are based on the best estimates available, and are shown as percentages.

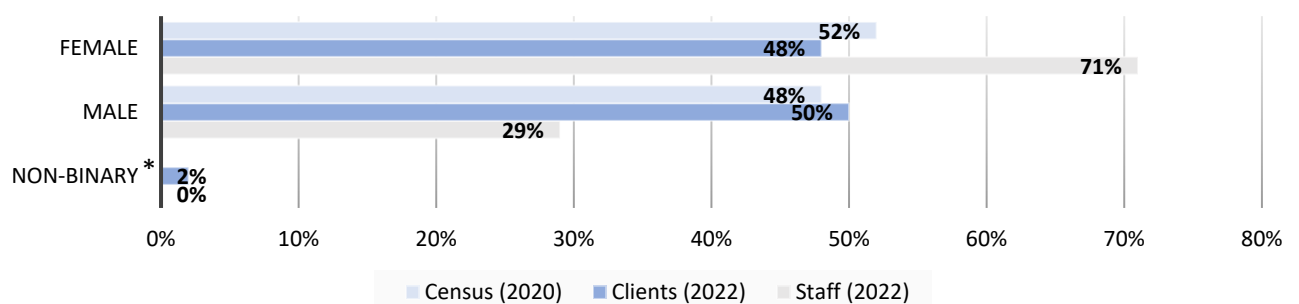
COMPARISON OF RACE DATA BY %: Cuyahoga County Census (2020), Clients (2022), Staff (2022)



COMPARISON OF ETHNICITY DATA BY %: Cuyahoga County Census (2020), Clients (2022), Staff (2022)



COMPARISON OF GENDER DATA BY %: Cuyahoga County Census (2020), Clients (2022), Staff (2022)



*Census data did not include a non-binary gender category in 2020. **Note:** These are the best estimates based on available information, and do not include demographic information for every client served. Figures may be estimated or rounded, and may not equal 100%. Staff data that rounds to 0% represents categories that employ fewer than 55 individuals (American Indian, Native Hawaiian, non-binary).

Financial Stability of Provider Agencies

Financial stability means the ability of an organization to anticipate, prepare for, respond, and adapt to incremental change and sudden financial disruptions. Through the RFP process the ADAMHS Board asked provider agencies to explain how they ensure the long-term financial stability of their organization.

The ADAMHS Board will collect yearly financial audits for each agency receiving over one hundred thousand dollars (\$100,000) per ORC 9.234.

Financial stability is ensured using strategies including but not limited to the following:

- Monitoring agency expenses, revenues, and cash flows continually by staff with monthly presentations of financial status reports to the agency Board of Directors.
- Aggressively seeking to diversify revenue streams through government and foundation grant dollars, as well as private donations.
- Annual fund-raising campaigns to supplement business operations.
- Maintaining a cash reserve to cover expenses for 60-90 days of agency operations.
- Establishing a bank line of credit to sustain operations during emergent situations.
- Employing consultants to assist with financial record keeping and report generation.
- Annual audits of the agency by an independent accounting firm.