



October 20, 2021

Dear Directors of the ADAMHS Board of Cuyahoga County:

The COVID-19 pandemic certainly has changed our lives and the work of our contract agencies in 2021. We have continued to adapt and provide vital services to our community. According to the National Institute of Mental Health, the need for services may continue to increase and change. Individuals who experience traumatic events and severe stressors, such as caring for the sick, losing patients and/or loved ones and experiencing prolonged disruptions are more likely to experience lasting symptoms. Individuals are more likely to develop chronic or severe reactions if they are subject to risk factors, such as financial difficulties, inadequate social supports, lack of food or stable housing, or a history of mental illness and/or substance use disorder.

This first working draft of the CY22 funding recommendations has taken the impact of COVID-19 on our community, including our behavioral health workforce, into consideration. It is being submitted as a proposal, so that you can have time to review the recommendations and have your questions answered in two other Board Meetings before its passage during our November 17, 2021 General Meeting.

As proposed by the County Executive, we believe that we will continue to receive \$43.4 million in funding from the County in its CY22-23 Biennial Budget. This is the same as in CY21. We will not have a final determination of our allocation until December 2021, when approved by County Council.

This binder contains a summary of the ADAMHS Board's entire operational budget and projected revenues. The *Provider Information* section is arranged in alphabetical order by provider name and details the recommended funding levels, program descriptions and statistics that we collected from the first six months of CY21 and all of 2020.

We have included the remaining allocation from the first round of opioid settlement funds from our contract with providers that ends in February 2022. We have also included funding in the CY22 budget to maintain those programs through CY22.

When additional County, State and/or Federal funding is received, including grants, the ADAMHS Board will issue RFPs and/or select providers for targeted programs and/or services.

Thank you for your time and continued dedication and commitment to our Board and the community.

Sincerely,

Scott S. Osiecki  
Chief Executive Officer

## **Important Notice:**

When you are reviewing the statistics and outcomes of the providers, please note the following:

Due to the continuation of the COVID-19 Pandemic, many agencies were able to adapt and shift programs and services to tele-health and/or tele-medicine to continue serving clients. Increased face-to-face services have been provided when necessary.

Even with this shift, agencies may have seen a decrease in services. Some decreases can be attributed to social distancing requirements that directly impacted capacity at residential, treatment and/or detox facilities.

## **Financial Stability of Provider Agencies**

Financial stability means the ability of an organization to anticipate, prepare for, respond, and adapt to incremental change and sudden financial disruptions. Through the RFP process the ADAMHS Board asked provider agencies to explain how they ensure the long-term financial stability of their organization.

The ADAMHS Board will collect yearly financial audits for each agency receiving over one hundred thousand dollars (\$100,000) per ORC 9.234.

Financial stability is ensured using strategies including but not limited to the following:

- Monitoring agency expenses, revenues, and cash flows continually by staff with monthly presentations of financial status reports to the agency Board of Directors.
- Aggressively seeking to diversify revenue streams through government and foundation grant dollars, as well as private donations.
- Annual fund-raising campaigns to supplement business operations.
- Maintaining a cash reserve to cover expenses for 60-90 days of agency operations.
- Establishing a bank line of credit to sustain operations during emergent situations.
- Employing consultants to assist with financial record keeping and report generation.
- Annual audits of the agency by an independent accounting firm.