

ALCOHOL, DRUG ADDICTION AND MENTAL HEALTH SERVICES BOARD OF  
CUYAHOGA COUNTY

RESOLUTION NO. 12-11-07

APPROVAL OF CY2013 FUNDING RECOMMENDATIONS DELINEATED  
IN THE ATTACHED CY2013 BUDGET BOOK

WHEREAS, the Alcohol, Drug Addiction and Mental Health Services Board of Cuyahoga County (ADAMHS Board) Directors approved Resolution No. 12-01-09 on January 25, 2012 to change the funding Non Medicaid Board funding cycle from a state fiscal year to a calendar year and subsequently approved Resolution No. 12-05-11 on May 23, 2012 allocating funds for the period July 01, 2012 to December 31, 2012 to allow for the transition to a calendar year process; and,

WHEREAS, the Chief Executive Officer, William M. Denihan and ADAMHS Board staff reviewed anticipated revenues and expenditures; and,

WHEREAS, the Chief Executive Officer, William M. Denihan and ADAMHS Board staff recommends to the Committee of the Whole the Calendar Year (CY) 2013 Funding Recommendations as delineated in the attached CY2013 Budget Book and highlighted below:

:

- a. **CY2013: Board Administrative Budget Recommendations - \$5,901,696.00**
  - o Salaries - \$2,830,046.00
  - o Fringe Benefits - \$1,070,500.00
  - o Operational Expenses - \$2,001,150.00
- b. **CY2013: Medicaid Budget - \$5,767,200.00**
  - o Mental Health 1915A Child Treatment Services - \$4,638,516.00
  - o Mental Health 1915A Child Wrap Around Services - \$358,384.00
  - o Mental Health 1915A Child Systems Care Coordination Offset - \$770,300.00
- c. **CY2013: Provider Direct Services Budget - \$47,441,218.00**
  - o Mental Health Services - \$31,354,282.00
  - o Alcohol, Drug, Prevention and Other Substances Abuses - \$16,060,936.00
    - Alcohol, Drug and Other Substances Abuses - \$14,420,127.00
    - Prevention Services - \$1,666,809.00
- d. **CY2013: Ohio Department of Rehabilitation Services (ORSC) Budget - \$4,161,380.00**
- e. **CY2013: Other Behavioral Health Services Budget - \$3,041,300.00**
  - o Residential Assistance Program - \$894,472.00
  - o Suicide Prevention & Alcohol and Other Drug Marketing Campaigns - \$300,000.00

- Developmental Disabilities Residential Placement Program - \$385,000.00
- Client Services/Training - \$15,000.00
- AOD Common Pleas Drug Court Set Aside - \$196,400.00
- ODYS BHJJ and ODYS Aftercare Residential Placement Programs and Wrap Around Services Pool - \$365,402.00
- FCSS Wrap Around Set Aside - \$282,526.00
- Unallocated CY2013 County Council S.C.A.L.E. - \$270,250.00
- Central Pharmacy AOD Methadone Set Aside - \$10,000.00
- County Hospital Psychiatric Units for Child/Adolescent - \$22,250.00
- Board Property: Buildings and Grounds - \$300,000.00

**NOW, THEREFORE, BE IT RESOLVED:**

1. The ADAMHS Board of Cuyahoga County hereby approves the CY2013 Funding Recommendations delineated in the CY2013 Budget Book and listed below:

**a. CY2013: Board Administrative Budget Recommendations - \$5,901,696.00**

- Salaries - \$2,830,046.00
- Fringe Benefits - \$1,070,500.00
- Operational Expenses - \$2,001,150.00

**b. CY2013: Medicaid Budget - \$5,767,200.00**

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- Mental Health 1915A Child Wrap Around Services - \$358,384.00
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**c. CY2013: Provider Direct Services Budget - \$47,441,218.00**

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- Alcohol, Drug, Prevention and Other Substances Abuses - \$16,060,936.00
  - Alcohol, Drug and Other Substances Abuses - \$14,420,127.00
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- County Hospital Psychiatric Units for Child/Adolescent - \$22,250.00
- Board Property: Buildings and Grounds - \$300,000.00

2. The ADAMHS Board Chief Executive Officer is authorized to execute all contracts detailed in the CY2013 Budget Book, subject to the availability of funding.

On the motion of Rev. Benjamin F. Gohlstin, Sr., seconded by Reginald C. Blue, Ph.D., the foregoing resolution was adopted.

**AYES:** D. Biegel, R. Blue, M. Boyle, C. Brown, E. Caraballo, R. Fowler, B. Gohlstin, P. Jones, E. Thoms, M. Warr, A. Williams

**NAYS:** None

**ABSTAIN:** W. Tobin

**DATE ADOPTED:** November 28, 2012



**ALCOHOL DRUG ADDICTION &  
MENTAL HEALTH SERVICES BOARD  
CY 2013 BUDGET RECOMMENDATIONS**

Calendar Year 2013 Presentation of Estimated Revenues and  
Expenses for the Administrative and Direct Services Budget

**William M. Denihan, CEO & Cassandra Richardson, CFO  
11/28/2012**

# ALCOHOL DRUG ADDICTION & MENTAL HEALTH SERVICES BOARD

## CY 2013 BUDGET RECOMMENDATIONS

### EXECUTIVE SUMMARY

#### **BACKGROUND INFORMATION:**

On January 25, 2012, the ADAMHSCC Board of Directors supported and approved Resolution No. 12-01-09, shifting the Board's Budget cycle from a State Fiscal Year (July – June) to a Calendar Year (January – December) beginning on January 1, 2013. The recommendation was made and approved in conjunction with the elevation of Medicaid from County Boards to the State and to recognize local funds as being the primary source of revenue beginning July 1, 2012, the onset of State Fiscal Year 2013. The resolution also supported the waiver of the Request for Information (RFI) process adopted by ADAMHSCC for the SFY2011 and SFY2012 budget process. As outlined in the resolution, Board staff submitted the budget extension for SFY2012 to the Board of Directors during the May 2012 meeting cycle. The Board of Directors approved the FY2012 Extension on May 23, 2012, with the passage of Resolution No. 12-05-11 that provided funding from July 1, 2012 to December 31, 2012.

#### **BUDGET HIGHLIGHTS:**

With the waiver of the RFI Process, Board staff used the initial approval of FY12 funds and the subsequent resolutions approved by the Board of Directors to analyze and determine the funding levels for the Calendar Year (CY) 2013 Recommended Budget. The following are highlights of the CY 2013 Recommended Budget:

#### **REVENUES:**

##### **Federal Revenues:**

- Assumes flat level funding for SFY 2014 for Federal Substance Abuse Prevention Treatment (SAPT) and Mental Health Block Grant funds and Title XX beginning July 1, 2013.

##### **State Revenues:**

- Assumes flat level funding from the Ohio Department of Mental Health (ODMH) and the Ohio Department of Alcohol and Drug Addiction Services (ODADAS) for SFY2014 beginning July 1, 2013. *Note: ODMH and ODADAS should be one consolidated department by July 1, 2013.*
- Assumes continuation of Hot Spot funding from ODMH in SFY2014.

## Local Revenues:

- Adjustments in funding made for reduction of Health & Human Services Levy funds from \$35,113,657.00 to \$34,363,657.00. Funds were reduced by \$750,000 to reflect the funding allocation approved by the Cuyahoga County Council for the 2013 portion of the 2012-2013 biennium budget.

## EXPENDITURES:

### Board Administrative Budget: \$5,901,696.00 (8.90%)

- The Administrative Budget represents 8.90% of the total budget and includes staff salaries, fringe benefits and operational costs associated with the administration of mental health and alcohol, drug addiction, prevention and other services provided to the consumers and clients of Cuyahoga County. The percentage is consistent with the administrative costs of our local provider community which is kept at or below 10.0% to ensure more funds are allocated for treatment services.
- Salaries & Fringe Benefits - **\$3,900,546.00**
  - Provides funding to support 46 full-time staff and 2.5 part-time transitional employees.
    - Covers retirement costs of two full-time board staff employees as of December 31, 2012.
    - Provides funding for a 4.0% adjustment in salaries - \$99,051.00
      - Covers Non Bargaining and Bargaining Unit staff, except for Chief Executive Officer who is under contract.
      - All staff subject to evaluations prior to issuance of salary adjustments.
      - All adjustments subject to the approval of Chief Executive Officer.
    - Provides for a 10% increase in hospitalization benefits effective on January 1, 2013.
    - Net overall increase cost for salaries and fringe benefits 1.07% as compared to annualized costs of six month extension budget.
- Operational Costs - **\$2,001,150.00**
  - Operational costs represent a 6.16% increase above Annualized FY12 Extension Budget.
    - Contract budget line item supports \$100,000 to cover anticipated costs of the bi-annual Recovery Conference, set for September 16, 2013.
    - Computer service budget line item supports replacement of server and related software and hardware needed in CY2013.
    - Board staff began the initiative of working with the County Information Services Department (ISC) to assist in securing better pricing on both hardware and software costs. Staff will work in conjunction with County ISC to continue to explore these costs prior to acquisition.

**Medicaid Budget: \$5,767,200.00 (8.70%)**

- The Medicaid budget with the elevation of Medicaid represents 8.70% of the ADAMHSCC total budget. The ADAMHSCC Board entered into a Trading Partnership Agreement to allow the board to continue with the 1915A Medicaid program under the elevation of Medicaid. The Board sponsors two programs under the 1915A -- AOD and Mental Health. The program under Mental Health continues to be billed by ADAMHSCC staff.
- Medicaid is paid based on the number of children enrolled in the program per month at a cost of \$1,602.00 per child. Board maintains the services in a plan code to isolate the costs and reconciles Medicaid Match and Financial Medical Assistance Program (FMAP) against total costs to ensure the program is self-sustained within these funds.
- Services covered and the estimated costs related for each category are as follows:
  - Mental Health Child Treatment Services - \$4,638,516.00
  - Mental Health Child Wrap Around Services - \$358,384.00
  - Mental Health Child System Care Coordination Offset - \$770,300.00

**Direct Services Budget: \$47,441,218.00 (71.54%)**

The Direct Services Budget covers costs of services subcontracted to the 54 providers in our network. Overall the budget annualizes the July – December 31, 2012 budgets approved by the Board of Directors. Any adjustments which were not deemed as one time were included in the annualized value.

- **Mental Health Services - \$31,354,282.00**
  - Funding covers services paid for through fee for service, cost reimbursement, 1/12 grants. Services include treatment, employment, residential, wrap around, and peer support services.
  - Funding to support these services represents **66.09%** of the total Direct Services Budget.
  - Recommendations support amounts above the annualized value of the July – December budgets to E.D.E.N. in the amount of \$145,000.00 for Permanent Housing, Lutheran Metropolitan Ministries in the amount of \$5,000.00 for Adult Care Home Training, and Magnolia Clubhouse in the amount of \$60,000.00 for Clubhouse Recovery Support.
- **Alcohol, Drug, Prevention and Other Substance Abuse Services - \$16,086,936.00**
  - Funding covers services paid for through fee for service, cost reimbursement, 1/12 grants. Services include treatment, residential, detoxification, and intensive outpatient in the amount of **\$14,420,127.00**. This represents **89.64%** of the total for AOD services.
  - Recommendation continues to support the increase funding adjustment in treatment allocations in the amount of \$129,300.00 and continuation of local support for the ODADAS pass through grants for Drug Court, TASC and Therapeutic Communities in the amount of \$154,854.00.

- Recommendations support amounts above the annualized value of the July – December budgets to Community Solutions in the amount of \$15,000.00 for the Aids Funding Collaborative.
- Funding also supports prevention services in the amount of **\$1,666,809.00**. This represents **10.36%** of the total for AOD services
- Funding to support these services represents 33.91% of the total Direct Services Budget.

**Ohio Department of Rehabilitation Services (ORSC): \$4,161,380.00 (6.28%)**

- ADAMHSCC has successfully implemented and/or serves as fiscal agent for an array of Federal Grant programs through ORSC. The board serves as the fiscal agent for two programs operated by the Cleveland Sight Center. The funds pass through the Board and we are able to earn 3% of the funds to cover our costs for payment of the services to the Cleveland Sight Center. The second program is the Recovery to Work Program which involves three provider agencies working collective with the Board. Both initiatives goal is to engage the consumers/clients served to receive employment opportunities as the long term objective.

**Other Behavioral Health Services: \$3,041,300.00 (4.58%)**

- The Other Behavioral Health Services Budget covers an array of services which are not directly allocated to the service provider community and managed by Board staff on an authorization basis. The categories covered within this section are as follows:
  - Residential Assistance Program
  - Suicide Prevention & Alcohol and Other Drug Marketing Campaigns
  - Developmental Disabilities Residential Placement Program
  - Client Services/Training
  - AOD Common Pleas Drug Court Set Aside
  - ODYS BHJJ and ODYS Aftercare Residential Placement Programs and Wrap Around Services Pool
  - FCSS Wrap Around Set Aside
  - Unallocated CY2013 County Council S.C.A.L.E. - Recommendations support the set aside the remaining funds from County Council for CY2013 in the amount of \$270,250.00 for distribution upon completion of the Program Review.
  - Central Pharmacy AOD Methadone Set Aside - Recommendations support the set aside in the amount of \$10,000.00 for Central Pharmacy Methadone Allocation.
  - County Hospital Psychiatric Units for Child/Adolescent
  - Building & Property costs associated with Bridgeway properties - Recommendation supports the set aside \$300,000.00 for capital improvements and property management of the residential treatment facilities currently managed by the Board. These sites include:
    - Noble Road;
    - Bradley Manor;
    - Roberto Flores;
    - Crisis Stabilization Unit; and
    - West 81<sup>st</sup> Street



DESCRIPTION	CY2013 Projected Revenue	% of Total
<b>REVENUES</b>		
<b>ESTIMATED BEGINNING BALANCE</b>	\$ 4,295,496	6.48%
<b>Federal Revenues</b>		
Medicaid	\$ 5,767,200	
ODADAS Per Capita - Treatment	\$ 3,811,617	
ODADAS Prevention Block Grant	\$ 131,374	
ODADAS Per Capita - Prevention	\$ 1,321,941	
ODADAS Youth Led Prevention	\$ 12,231	
ODADAS DYS Aftercare	\$ 203,122	
ODADAS SAPT Block Grant Funding	\$ 2,517,662	
<b>Subtotal</b>	\$ 13,765,147	65.16%
ODMH Title XX	\$ 1,029,000	
ODMH PATH	\$ 453,168	
ODMH Ex-Offender Mini Grant	\$ 100,000	
ODMH BHJJ	\$ 500,000	
ODMH Forensic Block Grant	\$ 2,683	
ODMH Block Grant Funding	\$ 839,676	
<b>Subtotal</b>	\$ 2,924,527	13.84%
ORSC Re-entry Peer Employment	\$ 84,538	
ORSC Recovery to Work	\$ 2,853,536	
ORSC VRP3 CSC	\$ 1,223,306	
ODRC - ACT	\$ 275,000	
<b>Subtotal</b>	\$ 4,436,380	21.00%
<b>Total Federal Revenues</b>	\$ 21,126,054	31.86%
<b>State Revenues</b>		
ODMH Local Health Systems of Care	\$ 405,524	
ODMH Bed Day Incentive Funding	\$ 291,762	
ODMH Stop Gap - Mini Re-entry	\$ 100,000	
ODMH Forensic Center	\$ 22,000	
ODMH Forensic Monitor	\$ 71,598	
ODMH ECMH Evaluation	\$ 100,000	
ODMH Hot Spot Funding	\$ 1,175,654	
<b>Subtotal</b>	\$ 2,166,538	56.40%
ODADAS Block Grant Funding	\$ 328,517	
ODADAS Per Capita - Treatment	\$ 696,357	
ODADAS Per Capita - Treatment	\$ 385,046	
ODADAS Per Capita - Treatment	\$ 139,969	
ODADAS Per Capita - Prevention	\$ 125,247	
<b>Subtotal</b>	\$ 1,675,136	43.60%
<b>Total State Revenues</b>	\$ 3,841,674	5.79%
<b>Local Revenues</b>		
<b>Miscellaneous Revenues</b>		
Rents/Misc/Private Grants	\$ 300,000	100%
<b>Subtotal</b>	\$ 300,000	0.81%
<b>Other County Funds</b>		
FCFC FCSS	\$ 282,526	
Invest In Children	\$ 669,566	
Title I Ryan White MH	\$ 20,000	
<b>Subtotal</b>	\$ 972,092	2.62%
Correction Planning Board - Early Intervention	\$ 174,345	
Correction Planning Board - Court Substance Abuse	\$ 711,465	
Corrections Planning Board - Offender Program	\$ 210,612	
Corrections Planning Board - Naltrexone	\$ 162,810	
Title I Ryan White AoD	\$ 154,589	
<b>Subtotal</b>	\$ 1,413,821	3.82%
Levy HHS - MH	\$ 24,113,402	65.08%
Levy HHS - AOD	\$ 10,250,255	27.67%
<b>Subtotal</b>	\$ 34,363,657	
<b>Total Local Revenues</b>	\$ 37,049,570	55.87%
<b>TOTAL REVENUES</b>	\$ 66,312,794	100.00%
<b>EXPENDITURES</b>		
<b>ADMINISTRATIVE BUDGET</b>	\$ 5,901,696	8.90%
<b>DIRECT SERVICES BUDGET</b>	\$ 47,441,218	71.54%
<b>MEDICAID SERVICES</b>	\$ 5,767,200	8.70%
<b>OTHER BEHAVIORIAL HEALTH SERVICES</b>	\$ 2,741,300	4.13%
<b>ORSC GRANT FUNDING</b>	\$ 4,161,380	6.28%
<b>CAPITAL RESERVE SET ASIDE</b>	\$ 300,000	0.45%
<b>TOTAL EXPENDITURES</b>	\$ 66,312,794	100.00%
<b>NET REVENUE LESS EXPENDITURES</b>	\$ (0)	

Summary Data	FY 2012 Budget Ext	Annualized Budget Extension	Annualized Projection	Variance	% Inc/Dec
Salaries	\$ 1,384,400	\$ 2,768,800	\$ 2,830,046	\$ 61,246	2.21%
Fringe Benefits	\$ 545,321	\$ 1,090,642	\$ 1,070,500	\$ (20,142)	-1.85%
<b>Subtotal</b>	<b>\$ 1,929,721</b>	<b>\$ 3,859,442</b>	<b>\$ 3,900,546</b>	<b>\$ 41,104</b>	<b>1.07%</b>
<b>Operational Expenses:</b>					
Supplies	\$ 23,250	\$ 46,500	\$ 48,500	\$ 2,000	4.30%
Contracts	\$ 277,600	\$ 555,200	\$ 658,200	\$ 103,000	18.55%
Information Services	\$ 31,250	\$ 62,500	\$ 123,500	\$ 61,000	97.60%
Occupancy	\$ 361,225	\$ 722,450	\$ 714,250	\$ (8,200)	-1.14%
Equipment Expense	\$ 23,850	\$ 47,700	\$ 57,700	\$ 10,000	20.96%
Travel and Staff Development	\$ 49,000	\$ 98,000	\$ 95,000	\$ (3,000)	-3.06%
Insurance	\$ 66,400	\$ 132,800	\$ 77,500	\$ (55,300)	-41.64%
Other Operating	\$ 109,927	\$ 219,854	\$ 226,500	\$ 6,646	3.02%
<b>Subtotal</b>	<b>\$ 942,502</b>	<b>\$ 1,885,004</b>	<b>\$ 2,001,150</b>	<b>\$ 116,146</b>	<b>6.16%</b>
<b>Grand Total</b>	<b>\$ 2,872,223</b>	<b>\$ 5,744,446</b>	<b>\$ 5,901,696</b>	<b>\$ 157,250</b>	<b>2.74%</b>

Budget Category	FY 2012 Budget Exension	Annualized Budget Extension	CY 2013 Budget	Annualized Variance	% Inc/Dec
<b>Personal Salaries:</b>					
Salaries - Regular	\$ 610,000	\$ 1,220,000	\$ 1,266,385	\$ 46,385	3.80%
Salaries - Part Time	\$ 9,100	\$ 18,200	\$ 18,200	\$ -	0.00%
Salaries - Union	\$ 765,300	\$ 1,530,600	\$ 1,545,461	\$ 14,861	0.97%
<b>Subtotal</b>	<b>\$ 1,384,400</b>	<b>\$ 2,768,800</b>	<b>\$ 2,830,046</b>	<b>\$ 61,246</b>	<b>2.21%</b>
<b>Fringe Benefits:</b>					
Unemployment Comp	\$ 34,000	\$ 68,000	\$ 34,000	\$ (34,000)	-50.00%
Workers Compensation	\$ 27,000	\$ 54,000	\$ 34,500	\$ (19,500)	-36.11%
Hospitalization	\$ 256,838	\$ 513,676	\$ 539,000	\$ 25,324	4.93%
PERS - Retirement	\$ 207,291	\$ 414,582	\$ 422,000	\$ 7,418	1.79%
Medicare	\$ 20,192	\$ 40,384	\$ 41,000	\$ 616	1.53%
<b>Subtotal</b>	<b>\$ 545,321</b>	<b>\$ 1,090,642</b>	<b>\$ 1,070,500</b>	<b>\$ (20,142)</b>	<b>-1.85%</b>
<b>Operational Expenses:</b>					
<b>Supplies:</b>					
Office Supplies	\$ 2,500	\$ 5,000	\$ 5,500	\$ 500	10.00%
Copy Supplies	\$ 13,500	\$ 27,000	\$ 30,000	\$ 3,000	11.11%
Housekeeping Supplies	\$ 750	\$ 1,500	\$ 1,000	\$ (500)	-33.33%
Food Supplies	\$ 4,500	\$ 9,000	\$ 9,000	\$ -	0.00%
Miscellaneous Supplies	\$ 2,000	\$ 4,000	\$ 3,000	\$ (1,000)	-25.00%
<b>Subtotal</b>	<b>\$ 23,250</b>	<b>\$ 46,500</b>	<b>\$ 48,500</b>	<b>\$ 2,000</b>	<b>4.30%</b>
<b>Contract Services:</b>					
Prof & Tech Services - Non Contract	\$ 1,000	\$ 2,000	\$ 2,000	\$ -	0.00%
Prof & Tech Services - Consultants	\$ 157,700	\$ 315,400	\$ 315,400	\$ -	0.00%
Prof & Tech Services - Other	\$ 500	\$ 1,000	\$ 1,000	\$ -	0.00%
Contracted Services	\$ 68,400	\$ 136,800	\$ 236,800	\$ 100,000	73.10%
Assign Counsel	\$ 50,000	\$ 100,000	\$ 103,000	\$ 3,000	3.00%
<b>Subtotal</b>	<b>\$ 277,600</b>	<b>\$ 555,200</b>	<b>\$ 658,200</b>	<b>\$ 103,000</b>	<b>18.55%</b>
<b>Information Services:</b>					
Computer Supplies	\$ 3,000	\$ 6,000	\$ 6,000	\$ -	0.00%
Computer Equipment	\$ 1,750	\$ 3,500	\$ 25,000	\$ 21,500	614.29%
Data Processing	\$ 500	\$ 1,000	\$ 2,500	\$ 1,500	150.00%
Prof & Tech Services - MIS	\$ 7,500	\$ 15,000	\$ 15,000	\$ -	0.00%
Computerized Software	\$ 18,500	\$ 37,000	\$ 75,000	\$ 38,000	102.70%
<b>Subtotal</b>	<b>\$ 31,250</b>	<b>\$ 62,500</b>	<b>\$ 123,500</b>	<b>\$ 61,000</b>	<b>97.60%</b>
<b>Occupancy:</b>					
Bldg. Grounds Maintenance	\$ 2,625	\$ 5,250	\$ 5,250	\$ -	0.00%
Contract Services - Security	\$ 57,000	\$ 114,000	\$ 114,000	\$ -	0.00%
Janitorial Services	\$ 13,600	\$ 27,200	\$ 10,000	\$ (17,200)	-63.24%
Utilities	\$ 68,000	\$ 136,000	\$ 140,000	\$ 4,000	2.94%
Office Rent	\$ 220,000	\$ 440,000	\$ 445,000	\$ 5,000	1.14%
<b>Subtotal</b>	<b>\$ 361,225</b>	<b>\$ 722,450</b>	<b>\$ 714,250</b>	<b>\$ (8,200)</b>	<b>-1.14%</b>
<b>Equipment Expenses:</b>					
Equipment Contract	\$ 1,350	\$ 2,700	\$ 2,700	\$ -	0.00%
Equipment & Furniture	\$ 2,500	\$ 5,000	\$ 5,000	\$ -	0.00%
Equipment - Lease/Purchase	\$ 20,000	\$ 40,000	\$ 50,000	\$ 10,000	25.00%
<b>Subtotal</b>	<b>\$ 23,850</b>	<b>\$ 47,700</b>	<b>\$ 57,700</b>	<b>\$ 10,000</b>	<b>20.96%</b>
<b>Travel and Staff Development:</b>					
Tuition Reimbursement	\$ 12,500	\$ 25,000	\$ 23,000	\$ (2,000)	-8.00%
Travel - Duty Related	\$ 26,000	\$ 52,000	\$ 40,000	\$ (12,000)	-23.08%
Travel - Seminars & Conferences	\$ 7,500	\$ 15,000	\$ 26,000	\$ 11,000	73.33%
Travel - Staff Development	\$ 3,000	\$ 6,000	\$ 6,000	\$ -	0.00%
<b>Subtotal</b>	<b>\$ 49,000</b>	<b>\$ 98,000</b>	<b>\$ 95,000</b>	<b>\$ (3,000)</b>	<b>-3.06%</b>
<b>Insurance:</b>					
Officials Liability Insurance	\$ 9,500	\$ 19,000	\$ 9,500	\$ (9,500)	-50.00%
Liability Insurance & Bond	\$ 55,400	\$ 110,800	\$ 65,000	\$ (45,800)	-41.34%
Malpractice Insurance & Bond	\$ 1,500	\$ 3,000	\$ 3,000	\$ -	0.00%
<b>Subtotal</b>	<b>\$ 66,400</b>	<b>\$ 132,800</b>	<b>\$ 77,500</b>	<b>\$ (55,300)</b>	<b>-41.64%</b>
<b>Other Operating:</b>					
Postage	\$ 13,800	\$ 27,600	\$ 27,000	\$ (600)	-2.17%
Telephone	\$ 15,000	\$ 30,000	\$ 35,000	\$ 5,000	16.67%
County Printing	\$ 2,250	\$ 4,500	\$ 5,500	\$ 1,000	22.22%
County Supplies	\$ 3,750	\$ 7,500	\$ 6,000	\$ (1,500)	-20.00%
Other Expenses	\$ 26,230	\$ 52,460	\$ 55,000	\$ 2,540	4.84%
Publications	\$ 1,600	\$ 3,200	\$ 3,200	\$ -	0.00%
Professional & Membership Dues	\$ 30,000	\$ 60,000	\$ 52,500	\$ (7,500)	-12.50%
Misc. Chgs & Obligations	\$ 100	\$ 200	\$ 1,000	\$ 800	400.00%
Taxi Cabs	\$ 697	\$ 1,394	\$ 1,300	\$ (94)	-6.74%
Advertising	\$ 16,500	\$ 33,000	\$ 40,000	\$ 7,000	21.21%
<b>Subtotal</b>	<b>\$ 109,927</b>	<b>\$ 219,854</b>	<b>\$ 226,500</b>	<b>\$ 6,646</b>	<b>3.02%</b>
<b>Total</b>	<b>\$ 2,872,223</b>	<b>\$ 5,744,446</b>	<b>\$ 5,901,696</b>	<b>\$ 157,250</b>	<b>2.74%</b>

RECOMMENDED CY2013  
SERVICE CATEGORY SUMMARY

Category	Description	Amount	% of Total
Medicaid	1915 A Waiver		
1915 A	Child Treatment Services	\$ 4,638,516	
	Child Wraparound Services	\$ 358,384	
	Child System Coordination Offset	\$ 770,300	
	<b>Subtotal</b>	<b>\$ 5,767,200</b>	<b>9.55%</b>
Mental Health	Outpatient Treatment Services	\$ 8,659,862	
	County Outpatient Treatment Services	\$ -	
	Crisis Care	\$ 5,829,555	
	Mental Health In Schools	\$ 398,020	
	Early Childhood Mental Health	\$ 749,351	
	Residential	\$ 6,809,710	
	Employment	\$ 1,019,036	
	Local Grants	\$ 4,441,855	
	County Pass Grants	\$ 1,034,407	
	Pass Thru Grants	\$ 2,412,486	
	<b>Subtotal</b>	<b>\$ 31,354,282</b>	<b>51.90%</b>
AOD	Outpatient Treatment Services	\$ 4,614,695	
	County Outpatient Treatment Services	\$ 17,790	
	Prevention	\$ 1,666,809	
	Residential	\$ 2,055,394	
	Detoxification	\$ 1,844,455	
	County Detox Treatment Services	\$ 316,886	
	County Pass Thru Grants	\$ 1,272,031	
	Local Grants	\$ 1,227,092	
	Pass Thru Grants	\$ 3,071,784	
	<b>Subtotal</b>	<b>\$ 16,086,936</b>	<b>26.63%</b>
Other	ORSC GRANT FUNDING	\$ 4,161,380	<b>6.89%</b>
	<b>Subtotal</b>	<b>\$ 4,161,380</b>	
Other	Behavioral Health Services	\$ 2,741,300	
	Capital Reserve Fund	\$ 300,000	
	<b>Subtotal</b>	<b>\$ 3,041,300</b>	<b>5.03%</b>
	<b>Grand Total</b>	<b>\$ 60,411,098</b>	<b>93.11%</b>

		<b>CY 2013</b>	
<b>Provider Agency</b>		<b>General Non Medicaid Funding Description</b>	
		<b>Recommended Allocation</b>	
1	Achievement Centers	Early Childhood Mental Health - Local	\$ 43,180
		Early Childhood Mental Health - IIC	\$ 195,754
		<b>Subtotal</b>	<b>\$ 238,934</b>
2	Applewood Centers	Mental Health In Schools	\$ 81,029
		Early Childhood Mental Health - Local	\$ 13,427
		Early Childhood Mental Health - IIC	\$ 70,485
		Psychiatric Services	\$ 50,000
		Mental Health Child Outpatient Treatment	\$ 82,950
		<b>Subtotal</b>	<b>\$ 297,891</b>
3	Asian Services	AOD Prevention	\$ 55,984
		<b>Subtotal</b>	<b>\$ 55,984</b>
4	Beechbrook	Mental Health In Schools	\$ 75,917
		Early Childhood Mental Health - Local	\$ 23,178
		Early Childhood Mental Health - IIC	\$ 130,598
		Mental Health Transitional Youth Act	\$ 149,421
		<b>Subtotal</b>	<b>\$ 379,114</b>
5	Bellevaire JCB	AOD Adolescent Outpatient Treatment	\$ 23,872
		AOD Prevention	\$ 36,990
		Mental Health In Schools	\$ 73,014
		Mental Health Behavioral Health Juvenile Justice	\$ 91,000
		<b>Subtotal</b>	<b>\$ 224,876</b>
6	Catholic Charities	ODADAS Pass Thru - Juvenile TASC	\$ 158,913
		ODADAS Pass Thru - Women's Treatment	\$ 48,566
		County Probation AOD Dually Diagnosed Offender Outpatient & Aftercare	\$ 140,856
		County Probation AOD Substance Abuse Treatment Program	\$ 575,580
		AOD Adult & Adolescent Outpatient Treatment	\$ 860,872
		AOD Adult Matt Talbot Residential Treatment & Room & Board	\$ 99,810
		AOD Adolescent Parmadale Room & Board	\$ 141,008
		AOD Prevention	\$ 24,662
		AOD ODADAS ODYS Aftercare - Local Support	\$ 81,165
		Ryan White Pass Thru HIV/AIDS - AOD	\$ 4,149
		Mental Health In Schools	\$ 18,866
		Mental Health Child Crisis Bed	\$ 194,719
		<b>Subtotal</b>	<b>\$ 2,549,166</b>

	Provider Agency	General Non Medicaid Funding Description	Recommended Allocation
7	Center for Community Solutions	Aids Funding Collaborative	\$ 65,000
		<b>Subtotal</b>	<b>\$ 65,000</b>
8	Centers for Families & Children	AOD Prevention	\$ 408,561
		Mental Health Child & Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Child & Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 46,230
		Mental Health Child & Adult Outpatient Treatment	\$ 1,753,270
		<b>Subtotal</b>	<b>\$ 2,208,061</b>
9	City of Cleveland Department of Health	AOD Adult Outpatient Treatment	\$ 215,722
		<b>Subtotal</b>	<b>\$ 215,722</b>
10	Cleveland Christian Home	Mental Health In Schools	\$ 13,500
		<b>Subtotal</b>	<b>\$ 13,500</b>
11	Cleveland UMADAOP	ODADAS Pass Thru -Community Prevention: Project NIA	\$ 53,123
		ODADAS Pass Thru -Community Prevention:Senior Adults Aiming High	\$ 57,210
		ODADAS Pass Thru - Drug Free Community: Hough Youth Leadership	\$ 30,889
		ODADAS Pass Thru -UMADAOP	\$ 205,596
		ODADAS Pass Thru - Women's Treatment	\$ 94,000
		<b>Subtotal</b>	<b>\$ 440,818</b>
12	Community Action Against Addiction	Medically Assisted Outpatient Treatment	\$ 983,726
		Ryan White Pass Thru HIV/AIDS - AOD	\$ 2,287
		<b>Subtotal</b>	<b>\$ 986,013</b>
13	Community Assessments & Treatment Services	ODADAS Pass Thru - Therapeutic Community	\$ 98,551
		ODADAS Pass Thru Local Support - Therapeutic Community	\$ 59,019
		County Probation: Common Pleas AOD Enhanced Opiate MAT-Naltrexone	\$ 162,810
		County Probation: Common Pleas Early Intervention AOD	\$ 174,345
		County Probation Substance Abuse Treatment Program AOD	\$ 94,245
		Adult Drug Court Sustainability	\$ 325,622
		AOD Adult Outpatient Treatment	\$ 260,070
		<b>Subtotal</b>	<b>\$ 1,174,662</b>
14	Connections	AOD Adult Outpatient Treatment	\$ 27,634
		Mental Health Adult Outpatient Treatment	\$ 2,475,542
		Mental Health Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 347,400
		Mental Health - Jail Liaison	\$ 56,580
		Mental Health - Peer Support	\$ 105,096
		Mental Health - Cognitive Therapy	\$ 10,000
		Mental Health - Peer Support North Ridge Commons	\$ 87,504
		Mental Health - S.C.A.L.E. Grant	\$ 118,852
		<b>Subtotal</b>	<b>\$ 3,228,608</b>

	<b>Provider Agency</b>	<b>General Non Medicaid Funding Description</b>	<b>Recommended Allocation</b>
15	Consumer Protection Agency	Mental Health Adult Representative Payee	\$ 233,260
		<b>Subtotal</b>	<b>\$ 233,260</b>
16	Court of Common Pleas	ODADAS Pass Thru - Drug Court	\$ 137,910
	/Corrections Planning Board	ODADAS Pass Thru Local Support - Drug Court	\$ 82,590
		ODADAS Pass Thru - TASC	\$ 558,614
		ODADAS Pass Thru Local Support- TASC	\$ 13,245
		Drug Court Sustainability	\$ 156,482
		AOD Adult Outpatient Treatment	\$ 164,808
		<b>Subtotal</b>	<b>\$ 1,113,649</b>
17	Court Psychiatric Clinic	Mental Health Forensic Evaluation Center	\$ 22,000
		<b>Subtotal</b>	<b>\$ 22,000</b>
18	Covenant	AOD Adolescent Outpatient Treatment	\$ 57,752
		AOD Prevention	\$ 273,528
		<b>Subtotal</b>	<b>\$ 331,280</b>
19	East Cleveland Neighborhood Center	AOD Prevention	\$ 125,858
		<b>Subtotal</b>	<b>\$ 125,858</b>
20	ElderCare	Mental Health Adult Outpatient Treatment	\$ 279,782
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 37,056
		Mental Health Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		<b>Subtotal</b>	<b>\$ 316,838</b>
21	Emerald Development & Economic Network	Mental Health Permanent Housing	\$ 1,215,332
		Mental Health Fiscal Agent - CSN Group Homes	\$ 113,002
		Mental Health Fiscal Agent - SHAPE Agencies	\$ 31,392
		Mental Health Operating Expenses - Life Exchange Center	\$ 44,528
		Mental Health HAP Housing	\$ 659,548
		Mental Health Fiscal Agent - Northridge Commons	\$ 32,892
		Mental Health PATH housing services	\$ 80,238
		<b>Subtotal</b>	<b>\$ 2,176,932</b>
22	Epilepsy Foundation	Mental Health Adult Outpatient Treatment	\$ 36,326
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 6,717
		Mental Health Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		<b>Subtotal</b>	<b>\$ 43,043</b>

	<b>Provider Agency</b>	<b>General Non Medicaid Funding Description</b>	<b>Recommended Allocation</b>
23	Far West Center	Mental Health Adult Outpatient Treatment	\$ 357,262
		Mental Health Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 92,640
		Mental Health Peer Support Compeer	\$ 14,286
		Mental Health Family Care Givers	\$ 16,150
		Mental Health Peer Support Compeer Assistant	\$ 31,356
		<b>Subtotal</b>	<b>\$ 511,694</b>
24	Free Clinic	AOD Adult Outpatient Treatment	\$ 357,314
		<b>Subtotal</b>	<b>\$ 357,314</b>
25	Future Directions	Mental Health S.H.A.P.E.	\$ 155,516
		<b>Subtotal</b>	<b>\$ 155,516</b>
26	Guidestone	Mental Health In Schools	\$ 78,062
		Early Childhood Mental Health Consultation Professional Development	\$ 70,000
		Early Childhood Mental Health - IIC	\$ 87,729
		Early Childhood Mental Health Credentialing	\$ 30,000
		Child Mental Health Outpatient Treatment	\$ 85,128
		<b>Subtotal</b>	<b>\$ 350,919</b>
27	Hispanic UMADAOP	ODADAS Pass Thru - Drug Free Community Coalition: Youth Center Coalition	\$ 30,858
		ODADAS Pass Thru - UMADAOP	\$ 177,790
		ODADAS Pass Thru - Women's Treatment	\$ 84,992
		AOD Adult Residential Treatment	\$ 330,870
		AOD Prevention	\$ 86,520
		<b>Subtotal</b>	<b>\$ 711,030</b>
28	Hitchcock Centers	ODADAS Pass Thru - Women's Treatment	\$ 199,412
		ODADAS Pass Thru - Women's Treatment	\$ 204,046
		AOD Adult Residential Treatment	\$ 1,144,692
		AOD Seasons of Hope	\$ 160,000
		<b>Subtotal</b>	<b>\$ 1,708,150</b>
29	Jewish Family Services	Mental Health Adult Outpatient Treatment	\$ 156,686
		Mental Health Child & Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 37,056
		Mental Health Adult Residential Treatment	\$ 105,414
		Mental Health Adult Employment Vocational	\$ 144,002
		<b>Subtotal</b>	<b>\$ 443,158</b>
30	Juvenile Court	Mental Health Behavioral Health Juvenile Justice	\$ 178,100
		<b>Subtotal</b>	<b>\$ 178,100</b>
31	Links Cleveland	Mental Health S.H.A.P.E.	\$ 13,592
		<b>Subtotal</b>	<b>\$ 13,592</b>



	Provider Agency	General Non Medicaid Funding Description	Recommended Allocation
32	Living Miracles	Mental Health Peer Empowerment	\$ 196,302
		<b>Subtotal</b>	<b>\$ 196,302</b>
33	Luthern Metropolitan Ministries	AOD Prevention	\$ 82,000
		Mental Health Service Adult Care Homes	\$ 45,000
		Mental Health Service Adult Guardianship	\$ 146,568
		<b>Subtotal</b>	<b>\$ 273,568</b>
34	Magnolia Clubhouse	Mental Health ClubHouse Model	\$ 476,524
		<b>Subtotal</b>	<b>\$ 476,524</b>
35	Mental Health Services	Mental Health Adult Outpatient Treatment	\$ 494,498
		Mental Health Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 115,800
		Mental Health Crisis Services Treatment	\$ 470,526
		Mental Health Crisis Intervention	\$ 1,673,438
		Mental Health Crisis Community Shelters	\$ 145,074
		Mental Health Crisis Strickland Center	\$ 1,072,972
		Mental Health Flores Home	\$ 449,860
		Mental Health Jail Liaison	\$ 50,000
		Mental Health P.A.T.H. - Core	\$ 604,224
		<b>Subtotal</b>	<b>\$ 5,076,392</b>
36	Murtis H. Taylor	AOD Adult Outpatient Treatment	\$ 24,064
		Mental Health In Schools	\$ 57,632
		Mental Health Adult & Child Outpatient Treatment	\$ 1,604,682
		Mental Health Child & Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 185,280
		Mental Health Adult Residential Treatment	\$ 1,752,386
		Mental Health Prison Outreach	\$ 127,594
		Mental Health Exchange Center	\$ 198,706
		Mental Health Jail Liaison	\$ 50,000
		Mental Health Suburban Municipal Jail Liaison	\$ 50,000
		<b>Subtotal</b>	<b>\$ 4,050,344</b>
37	National Association of Mental Illness	Mental Health Family Care Givers	\$ 125,788
		<b>Subtotal</b>	<b>\$ 125,788</b>
38	New Directions	ODADAS Pass Thru - Women's Treatment	\$ 132,257
		Boys & Girls Empowerment	\$ 140,000
		AOD Adolescent Outpatient Treatment	\$ 400,424

	Provider Agency	General Non Medicaid Funding Description	Recommended Allocation
		<b>Subtotal</b>	<b>\$ 672,681</b>
39	Northcoast Behavioral Health	Mental Health Adult Outpatient Treatment	\$ 100,104
		Mental Health Adult Residential Treatment	\$ 2,219,982
		<b>Subtotal</b>	<b>\$ 2,320,066</b>
40	ORCA House	ODADAS Pass Thru - Women's Treatment	\$ 166,652
		County Probation AOD Substance Abuse Treatment Program	\$ 98,430
		AOD Adult Outpatient Treatment	\$ 100,556
		AOD Adult Residential Treatment	\$ 339,014
		Ryan White Pass Thru HIV/AIDS - AOD	\$ 5,281
		<b>Subtotal</b>	<b>\$ 709,933</b>
41	Positive Education Program	Mental Health Child Outpatient Treatment	\$ 239,982
		Mental Health Child Wrap Around	\$ 460,486
		Early Childhood Mental Health - IIC	\$ 185,000
		Mental Health Child Systems Transitions	\$ 624,734
		Mental Health Behavioral Health Juvenile Justice	\$ 170,000
		<b>Subtotal</b>	<b>\$ 1,680,202</b>
42	Recovery Resources	ODADAS Pass Thru - Women's Treatment	\$ 63,955
		ODADAS Pass Thru - Problem Gambling	\$ 75,000
		ODADAS Pass Thru - Youth Led Prevention	\$ 22,493
		AOD Adult Outpatient Treatment	\$ 389,362
		AOD Prevention	\$ 346,450
		AOD ODADAS ODYS TACT	\$ 203,122
		AOD ODADAS ODYS TACT - Local Support	\$ 56,843
		Ryan White Pass Thru HIV/AIDS - AOD	\$ 14,048
		Mental Health Adult Outpatient Treatment	\$ 760,390
		Mental Health Adult Outpatient Treatment ODMH Hot Spot Funding	\$ 111,168
		Mental Health Adult Outpatient Treatment County S.C.A.L.E.	\$ -
		Mental Health Employment	\$ 875,034
		Ryan White Pass Thru HIV/AIDS - MH	\$ 3,333
		Mental Health Ex- Offender Program	\$ 75,000
		Mental Health Peer Support Warmline	\$ 105,548
		Mental Health Jail Liaison	\$ 41,160
		Mental Health Suburban Municipal Jail Liaison	\$ 50,000
		Mental Health Mentally Disorder Offender	\$ 172,000
		Mental Health Parole ACT	\$ 414,000
		Mental Health Forensic Monitoring	\$ 71,598
		<b>Subtotal</b>	<b>\$ 3,850,504</b>
43	Salvation Army	AOD Adult Outpatient Treatment	\$ 153,746
		AOD Adult Detoxification Treatment	\$ 701,520
		<b>Subtotal</b>	<b>\$ 855,266</b>
44	Scarborough House	AOD 3/4 Way Services for Recovering Women	\$ 13,126
		<b>Subtotal</b>	<b>\$ 13,126</b>

	<b>Provider Agency</b>	<b>General Non Medicaid Funding Description</b>	<b>Recommended Allocation</b>
45	Shaker Heights Youth Center	AOD Prevention	\$ 160,434
		<b>Subtotal</b>	<b>\$ 160,434</b>
46	Spectrum Supportive Services	Mental Health Adult Residential Treatment	\$ 294,206
		<b>Subtotal</b>	<b>\$ 294,206</b>
47	St. Vincent Charity	AOD Suboxone Program	\$ 9,000
		AOD Adult Outpatient Treatment	\$ 328,557
		AOD Adult Treatment County Outpatient	\$ 17,790
		AOD Adult Detoxification Treatment	\$ 531,685
		AOD Adult Treatment County Detox	\$ 316,886
		Mental Health 23 Hour Observation Bed	\$ 1,090,954
		Mental Health Psychiatric ER	\$ 1,090,954
		<b>Subtotal</b>	<b>\$ 3,385,826</b>
48	Stella Maris	AOD Adult Outpatient Treatment	\$ 176,250
		AOD Adult Detoxification Treatment	\$ 611,250
		<b>Subtotal</b>	<b>\$ 787,500</b>
49	United Way Services	MH/AOD First Call for Help	\$ 65,000
		<b>Subtotal</b>	<b>\$ 65,000</b>
50	University Hospital PAL Program	Mental Health University Psychiatrist Program	\$ 721,042
		<b>Subtotal</b>	<b>\$ 721,042</b>
51	University Settlement House	AOD Prevention	\$ 65,822
		<b>Subtotal</b>	<b>\$ 65,822</b>
52	Visiting Nurses Association	Mental Health Psychiatric Bridge	\$ 235,992
		Mental Health Psychiatric Bridge ODMH Hot Spot Funding	\$ 196,217
		<b>Subtotal</b>	<b>\$ 432,209</b>
53	Women's Alliance	ODADAS Pass Thru - Women's Treatment	\$ 71,569
		<b>Subtotal</b>	<b>\$ 71,569</b>
54	Women's Center	ODADAS Pass Thru - Women's Treatment	\$ 73,513
		ODADAS Pass Thru - Women's Treatment	\$ 122,753
		AOD Adult Outpatient Treatment	\$ 89,966
		<b>Subtotal</b>	<b>\$ 286,232</b>
		<b>Total Direct Servies</b>	<b>\$ 47,441,218</b>
		<b>Other Behavioral Health Funding</b>	
		Residential Assistance Program	\$ 894,472
		Suicide Prevention/Alcohol & Other Drug Campaign	\$ 300,000
		DD Residential Placements	\$ 385,000
		Client Services/Training	\$ 15,000
		Drug Court Set Aside	\$ 196,400
		ODYS BHJJ Residential Pool	\$ 247,402
		ODYS After Care Residential Pool	\$ 67,500
		FCSS Set Aside	\$ 282,526
		Unallocated CY2013 County SCALE	\$ 270,250
		ODYS After Care WRAP Pool	\$ 50,500
		Central Pharmacy Set Aside - AOD	\$ 10,000
		County Hosp Psychiatric Units for Child/Adolescents	\$ 22,250
		<b>Subtotal</b>	<b>\$ 2,741,300</b>
		<b>Capital Reserve Set Aside</b>	
		Board Property - Bldg. & Grounds	\$ 300,000
		<b>Subtotal</b>	<b>\$ 300,000</b>
		<b>Medicaid Related Expenses</b>	
		<b>1915A Program Services</b>	
		MH Child Treatment Services	\$ 4,638,516
		General Mental Health 1915A Care Coordination Offset	\$ 770,300
		General Mental Health Child Wrap Around 1915A	\$ 358,384
		<b>Subtotal</b>	<b>\$ 5,767,200</b>
		<b>Grand Total</b>	<b>\$ 56,249,718</b>